



## **Business Development Position—Military and Civilian Sales**

### **Duties**

The Military/Civilian Sales Associate will be responsible for marketing and sales of CAT products to commercial customers and military entities. Other duties include writing business proposals, responding to customer phone and web inquiries, and directly assisting the VP of Business Development. Some travel will be involved to visit customers and various tradeshow.

Work conditions are standard office hours plus travel.

### **Experience Requirements**

The Military/Civilian Sales Associate must possess a working knowledge of and experience with the King Air aircraft, as well as be familiar with FAA regulations, the Supplemental Type Certificate process, and FAA Repair Station maintenance/modification processes. The Sales Associate must also possess strong writing skills. A government background in Intelligence, Surveillance, and Reconnaissance, along with experience in airborne operations relating to IMINT, COMINT, SIGINT, and SAR is desired, not required.

### **Salary**

Varies, depending on experience. (plus commission??)

### **Point of Contact**

employment@commuterair.com